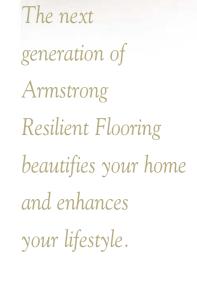


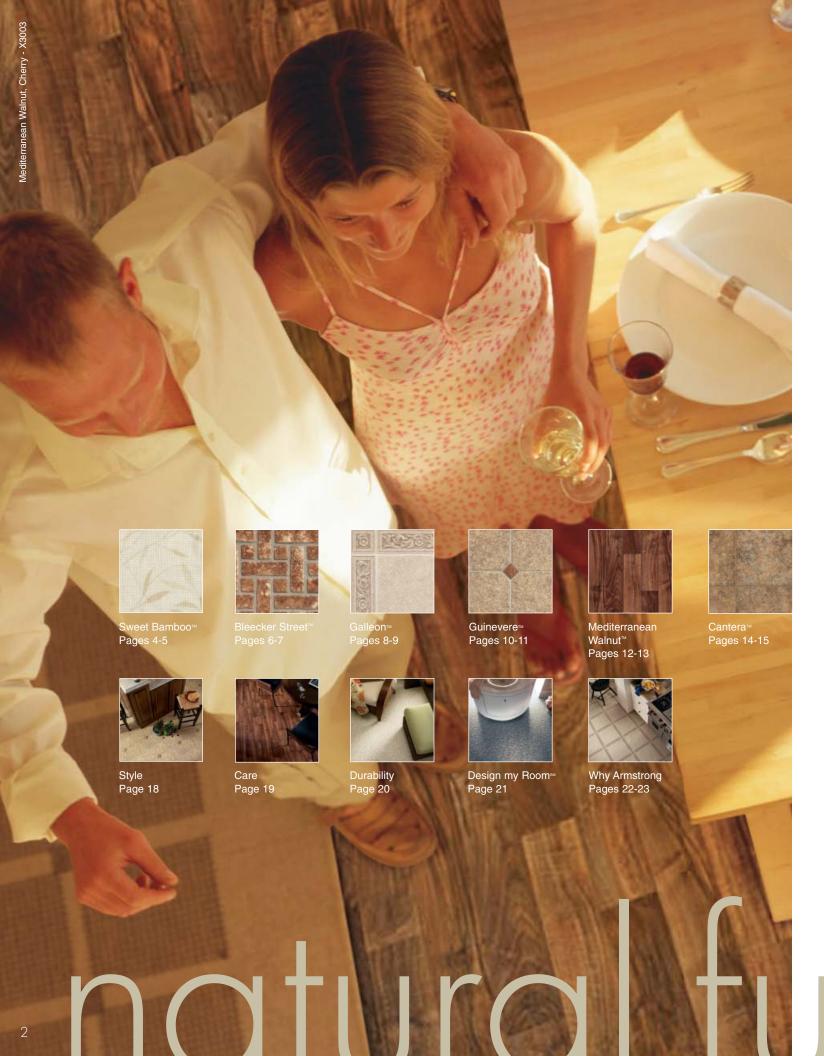
Luxury Resilient Flooring







Your ideas become reality®



Welcome to Armstrong's Natural Fusion. The new definition of affordable luxury.

If you think you know resilient sheet flooring, think again. Follow Armstrong, the industry leader to a new definition of luxury for your lifestyle.

The secret is Fusion: the bringing together of a unique combination of value pricing, realistic beauty, ease of care and exceptional durability.

Natural Fusion is the product of choice for . . .



Beijing Slate™ Pages 16-17

Style

- Looks better
- Feels more natural

Care

- Stays looking newer, longer
- Repels stains and scratches more effectively

Durability

- Features ultra-thick construction
- Has a more comprehensive warranty
- Resists wear-through for a lifetime

Simply stated, Armstrong's Natural Fusion surpasses any other resilient product in the market today.



Sweet Bamboo

The good fortune symbolized by bamboo begins with the look of fine linen and a soft, natural texture. A perfect choice for decorating with either Asian tranquility or French Country charm.

Width: 12' Only Pattern Match: 18"/45.7 cm. Ultra-Low Gloss Finish Soft Linen Texture

PANDA TAN X3020 (pictured) X3021

BLOSSOM PINK

SHIMMERY YELLOW SPRING GREEN X3022

X3023

SPA BLUE X3024



Bleecker Street

Natural stones in a classic woven pattern equally at home with contemporary fixtures or Victorian detailing.

Think of it as retro with a rosy future, a blend of village art and urban chic.



Width: 12' Only Pattern Match: 18"/45.7 cm. Ultra-Low Gloss Finish Stone Texture

> CLASSIC WHITE X3050

DOWNING SAND X3051 REVIVAL TAN X3052 ROOKWOOD TERRA X3053 CHELSEA BLUE X3054 (pictured)





Galleon

Think of pictures at an exhibition. See the depth and detail of these monochromatic pavers framed with stylized floral motifs as "masterpieces you hang on the floor." Pair the texture of stone with warmth and resilience, surrounding yourself with beauty.

Width: 12' Only Pattern Match: 18"/45.7 cm. Ultra-Low Gloss Finish

GALLEON BLUE



Guinevere

Don't settle for building castles in the air. Begin with a floor from Medieval France, realistically textured 9-inch pavers with the look of naturally aged stone. Add unique floral medallion inserts and mellow touches of precious metal and you've captured the opulence of Northern Europe's royalty.

COPPER COPPER BLUSH NICKEL X3041 (pictured) X3043 X3044

Width: 12' Only Pattern Match: 18"/45.7 cm. Ultra-Low Gloss Finish Stone Texture

> STEEL X3040

GOLD

X3042





Mediterranean Walnut

The beauty, texture and sophistication of exotic hardwood in luxurious micro-beveled planks. A selection guaranteed to deliver both the drama of the exotic and the reassurance of Armstrong quality.

Width: 12' Only
Pattern Match: 9" random
Ultra-Low Gloss Finish
Satin Wood Texture

X3000

X3001

X3002

CHERRY
X3003 (pictured)

SMOKE ctured) X3004



Cantera

This textured marble design brings the richness and colors of freshly quarried stone into your home. The line between indoors and outdoors fades with beauty that will be easy to maintain.



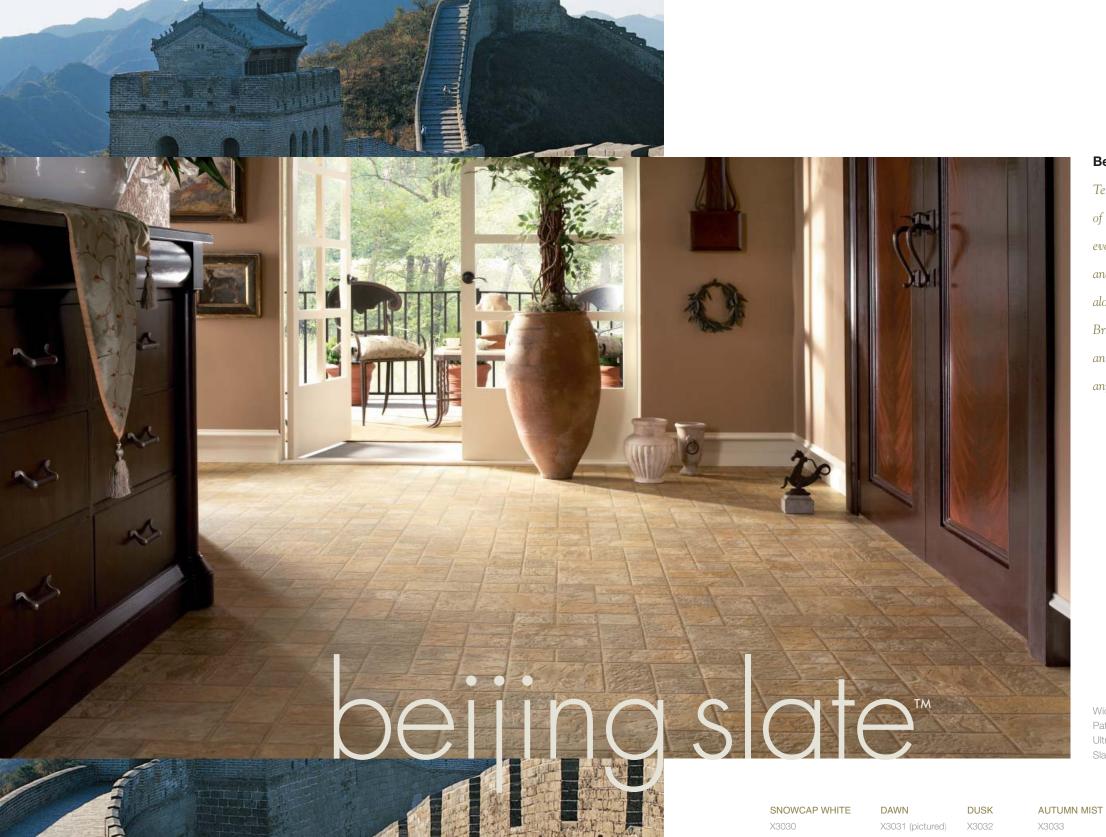
Width: 12' Only Pattern Match: 24"/61 cm. Ultra-Low Gloss Finish Ceramic Texture

> BLANCO X3010

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TAN X3011





Beijing Slate

Textured slate stones
of varied scale
evoke the travels of
ancient explorers
along exotic pathways.
Brings a sense of
antiquity and intrigue to
any room in your home.

Width: 12' Only Pattern Match: 54"/137.16 cm. Ultra-Low Gloss Finish Slate Texture

> NIGHT SKY X3034







Looks Realistic

 Award-winning MasterWorks Technology creates the most stunningly realistic floors

Feels Realistic

• Armstrong's new patent-pending Variable Texture Technology (VTx) delivers a range of realistic textures and gloss, giving each design an incredibly natural feel

CleanSweep® CCCC

COMPETITOR

Always the Best Stain Resistance — **Now** with Superior Scratch Resistance

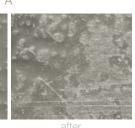
The best gets better - We've reinforced our patented CleanSweep coating with aluminum oxide and polycarbonate, the same material used in bulletproof glass and fighter plane windows. This combination makes our floors remarkably scratch resistant.

ARMSTRONG™ NATURAL FUSION™









This test shows flooring wear after being subjected to actual foot traffic. Representative areas of equal foot traffic surfaces were photographed at a 30x magnification using the Nikon SMZ-10 stereomicroscope with IX zoom setting.

Keep your floor looking newer longer.







COMPETITOR



Demonstrating Armstrong Natural Fusion's superior resistance to a 4-hour application of yellow mustard. All three brand samples were cleaned with soap and water, followed by rubbing alcohol if any stain still showed.



NATURAL FUSION







The 24-hour stain test simulates asphalt driveway sealer and rubber-backed mat staining over time on resilient sheet flooring.

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durability



Most Comprehensive Warranty

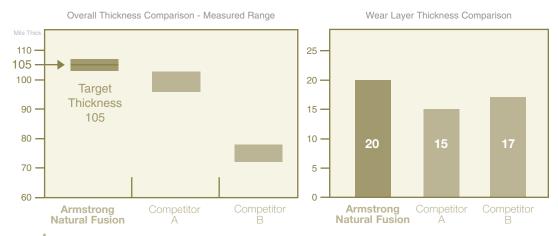


- Lifetime warranty on wear-through and manufacturing defects
- 20-year ToughGuard limited warranty †
- Will not rip, tear or gouge from normal household use
- Thickest product in its class

measured thickness

Thickest Product - Best Wear Surface

Thick products with thicker wear layers are more durable and last longer.

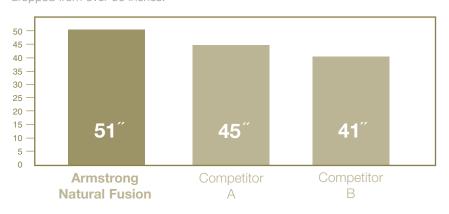


drop test

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Best Damage Resistance

Demonstrates Natural Fusion's superior ability to resist damage from objects dropped from over 50 inches.



visit armstrong.com



Here are a few of the easy and fun tools you'll find at Armstrong.com:

Floor Selector:

To make the shopping experience even more user-friendly, you can design a room visualizing how product selections will look – before you buy. Rooms can be selected by décor, floor and room type.

Idea File:

Save your flooring selections for sideby-side comparisons.

Order Samples:

Request floor samples online to see how your selection fits in your own home and coordinates with your décor.

Store Locator:

Find a local store that carries your product and offers Armstrong certified installers.



PURCHASE DESIGN MY ROOM

The room makeover tool that lets you envision rooms in your home.



Point. Click. Design.

See floors in your very own room!

Get peace of mind knowing your room will look great with Armstrong products.

Explore countless combinations of interior design options including floors, ceilings and wall colors using Benjamin Moore® or Sherwin Williams® paint palettes and cabinetry colors. Choose from dozens of inspiring room scenes or upload a photo of your own room. Share your ideas by e-mail. Visit www.armstrong.com to get your copy!



Galleon™. Cream Cafè - X3063

The Brand Consumers Know and Trust

In a recent consumer survey of flooring brands, you, our customers, ranked us first in our field. You rated Armstrong above the nearest contenders in dozens of important categories. Often by more than 100%.

Brand Awareness	
Armstrong	97%
Competitor A	76%
Competitor B	49%
Competitor C	31%

Source: Millward Brown 2004 Flooring Wave Track Study

Rated #1

"Market Leader in Colors & Designs"

By more than 74% over the nearest competitor



Now MasterWorks Technology with VTx has enriched the mix MasterWorks Technology With The Now Master Works just stunningly realistic designs, but natural-feeling texture.

"Stays Looking New Longer"

By more than 2 to 1



CleanSweep® We made a great surface even better with CleanSweep Plus.
The secret of the best stain and scratch resistance in our business is polycarbonate-fused aluminum oxide.

"Most Durable"

You ranked us #1



We have improved our ToughGuard warranty to an industry-leading 20 years for rip, tear or gouge protection and added a Lifetime warranty against wear-through and manufacturing defects.

"Easier to Visualize How Your Room will Look"

By more than 60%



design my room "Design My Room" software lets you virtually "try on" your new floor. Visit Armstrong.com for details.

"The Best Value for Your Money" "Best for Your Lifestyle"

You ranked us #1



Natural Fusion is the next generation of resilient flooring from the brand you trust. Created with your lifestyle in mind, it's the affordable luxury you deserve.

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Thank you for choosing Armstrong.

Visit our award-winning Web site www.armstrong.com. While there, preview your new Armstrong flooring with Design My RoomSM software to discover just how great your rooms can look. You can get further information about all of our products at our Web site or by calling 1 800 233 3823.



Your ideas become reality®









www.armstrong.com

Hardwood · Resilient · Ceramic · Linoleum · Laminate

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